

MMAPABALLO THATHALASI TRADING CC



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COMPANY PROFILE

CK: 2008/133908/23

Company Overview

Background

Mmapaballo Thathalasi Trading cc is a black owned business that exists in creating stakeholder value in the services it offers. The business founded in 2006 has grown from strength to strength that saw its incorporation in 2008 as a close co-operation. Our core specialization lies in the supply and distribution of a variety of goods procured through our strategic alliance partners.

Our secondary business focus is complimented by our Cost Centre division providing building renovation, supply of electrical material, stationery, office furniture, reflector decals stickers, street signage, etc.. corporate clothing(PPE) including cleaning materials.

Customer Base

Mmapaballo Thathalasi Trading is well known in the Private, Public, Corporate and Government sectors. The demands of these sectors has allowed our team to develop a business style and ethic that has attracted over 80 reputable clients on our database to whom at least 75% of these are active clients we supply on contract and on order by demand basis.

Our clientele includes some of the largest corporations, Government institutions, Mining houses, High Education institutions and Cable manufactures indutries. Some of our satisfied clients include: Public Schools, Corporte and a variety of small businesses.

Company Value Proposition

Vision

To be a preferred service provider!!!

Mission

To supply service excellence with a strong business relationship through:

- ④ Recognising the unique requirements of our clients and servicing each as an individual,
- ④ Delivering the highest standards of services with highly motivated staff, maintaining a strong corporate image and developing high standards of pride, teamwork and morale amongst staff

Our objectives

- ⊕ Promote a sustainable relationship to our clients by providing high quality professional solution based service
- ⊕ To seek successful long-term working relationships with our clients to ensure and maintain professional standards

Business values

Our efforts are guided by our commitment to the following basic business values:

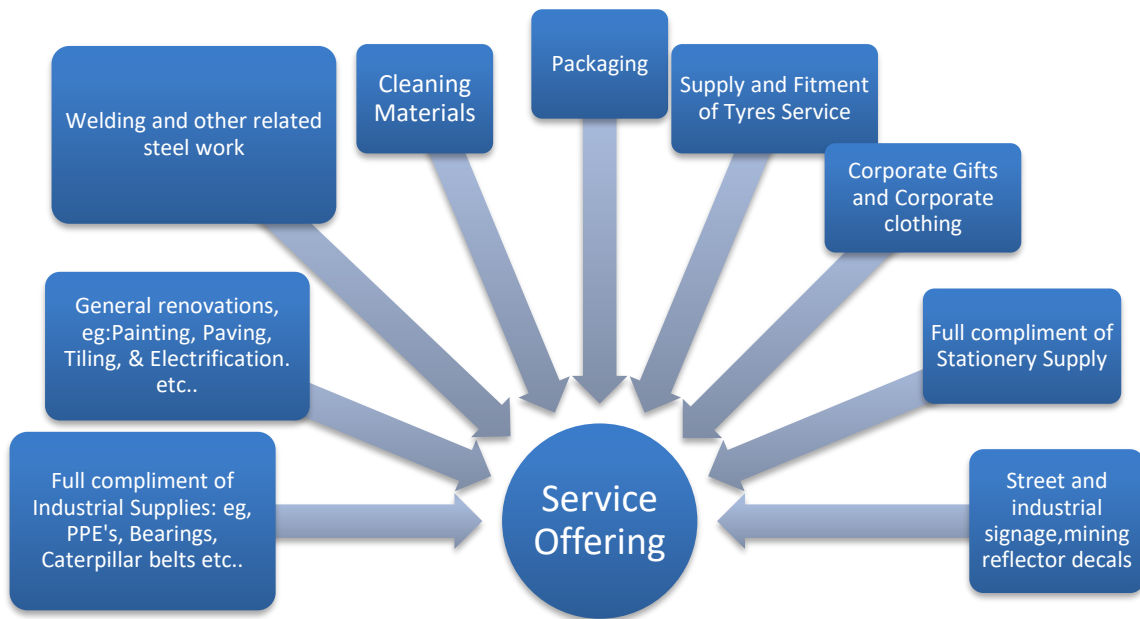


Our commitment to you...

- ⊕ Ongoing training of our staff
- ⊕ Full compliance with government and relevant policies and procedures
- ⊕ Development of a strong relationship with our clients in order to enhance our ability to understand their business
- ⊕ Provide you with high caliber procurement personnel who will ensure we meet and deliver on your specific business needs
- ⊕ Listening to your needs and provide with you comprehensive Return On Investment Solutions

Core Services Offered

Mmapaballo Thathalasi Trading thrives in the provision of a range of specialized services to the private and public sector business community, which range as follows:

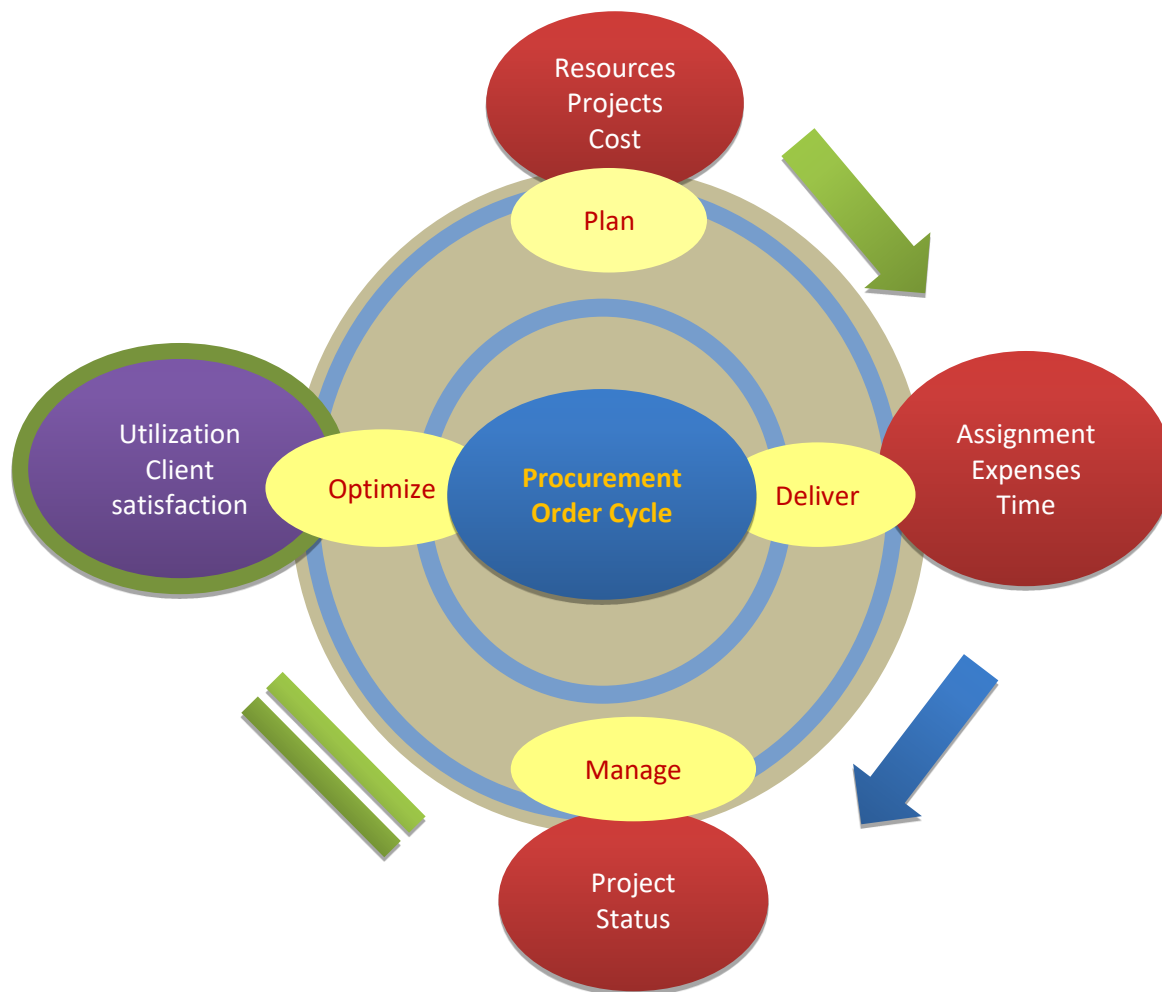


Project Management Approach

We undertake each project with high caliber from time of receiving an enquiry. Project or contract stages of conducting needs analysis, administration and management to final delivery execution are managed through an electronic project management and database system.

Service Levels

The service levels we offer are the result of over 10 years of combined experience in the supply and distribution industry, found within the Mmapaballo Thathalasi Trading enterprise.



Delivery

Our turn around from confirmed order is 48 hours and emergency orders can be delivered on the same day. Having said that however back orders are a reality in the stationery business, to combat this reality we have systems in place to reduce our back order position to a minimum.

Stock Delivery

We virtually carry substantial inventory, which is made up of over 5000 lines of various stock. Our stock is tightly controlled with stock levels to ensure optimum stock holding to service you, the client.

Product

Our Range: we have a policy of selling products cheap, not cheap products. To this end you will find all the tried & tested brand names on our shelves. We have a goal of offering a one-stop solution to your purchasing needs and to this end our basket of good consists of:

PRODUCTS LISTING

Stationery Products (full scope) Office Furniture

Computer Suppliers

Cleaning Materials

**Corporate Gifts and Branding
Of Promotional Material
Supply of PPE
Supply and Fitment of Tyre
Service**

**Building Renovations services,
Painting, Supply of Mining
Equipment, e.g(Conveyor
belts, Caterpillar Belts,
Bearings, Demarcation Poles &
Bases etc...**

Pricing

Pricing in procurement is paramount and we have over the years established strategic alliances with our suppliers to ensure two things:

Continuity of supply AND Excellent Pricing

These two ingredients allow us to go to the market with complete confidence. Secondary to this is our buying power, we are lucky enough to have very large accounts, these accounts bring to the negotiating table large volumes, and large volumes ensure large discounts.

Trade References

Some of the clients who have benefited from our services over the years

Client	Nature of entity	Project Value	Contact Person
Emfuleni Local Municipality	Public		Lebo Mofokeng 079 510 7324 (016) 950 5488
Department of Sports, Recreation, Arts and Culture Provincial	Public		Caroline Phetla (011) 355 2600 (082) 818 4682
Sedibeng District Municipality	Public	Ongoing	Seikane Mareletse (016) 450 3053 078 010 1806
M-Tec	Private	Ongoing	Lydia Ackerman (016) 450 8408
Emfuleni Local Municipality	Public		Abram Mokhoantle (016) 950-5387 / 082 887 3546
Seriti (New Vaal colliery)	Private	Ongoing	Joseph Nhlapo (016) 450-7346 Jaco Van Wyk (016) 450-7345

Team

Our team consists of industry aligned professionals who are subject experts with wealth of expertise acquired in different areas of logistics management and business management. This expertise enables us to provide affordable services and competitive turnaround time without compromising service excellence for **you** our client.



Corporate Information

Company Registration	2008/133908/23
Income Tax Number	XXXXXXXXXX
BEE Category	Exempted Micro Enterprise
BEE Contributor	Level 1
Physical Address	52 Mercury Street Workshop No:8 Naledi Industrial Vaalpark 1947
Sales Managers	Malefane Mathoba
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